

## Breaking Barriers

- 7:30AM**
- **ENERCOM Registration** - Concert Hall Foyer
- 7:30AM - 8:45AM**
- **Networking Power Breakfast** - Ballroom
- 8:45AM - 9:00AM**
- **Opening Remarks** - Concert Hall  
Ron Clark, Partner, Aird & Berlis LLP
- 9:00AM -10:00AM**
- **Google's A.I. Virtual Assistant Sparks Dialogue**- Concert Hall  
Iuliana Calin, Head, Energy Partnerships, Canada for Google Hardware  
In early May of 2018 Google unveiled demos of new A. I. services that would allow users to outsource booking appointments with businesses by phone to a virtual assistant. This new technology could eventually have impact on the customer service role in the utility space. Hear about the impact of Google's new initiative and what it means to the future of business.
- 10:00AM-10:30AM**
- **Recharge Break** - Concert Hall Foyer
- 10:30AM - 11:30AM**
- **Top Trends in Energy Storage** - Concert Hall  
Curt VanWalleggham, CEO Hydrostor  
Brad Marks, Country Manager, Canada, Stem  
Keith Sandor, Vice President, Commercial & Industrial, NRStor Inc.  
Jeremy Goertz, P.Eng., Managing Director, Sungrid Solutions  
Moderated by Ron Clark, Partner, Aird & Berlis LLP  
Recent trends and advancements in technology and business models clearly indicate that storage has solidified its position as a viable solution for a more resilient and efficient grid system. Energy storage has proven that it can offer the grid improved stability with fewer disruptions, smoother distributed energy and electric vehicle integration and decreased emissions, while providing cost savings and flexibility to behind-the-meter storage.
- 11:30AM - 12:00PM**
- **Grid Security:Utilities are the First line of Defense** - Concert Hall  
Mike Hyland, Executive Vice President, Engineering Services, American Public Power Association  
Cyber security continues to dominate discussions across the energy sector. The American Public Power Association has made grid security one of its priorities in its 3-year strategic plan. Hear about the initiatives that were undertaken to improve cyber security resiliency between 2016-2018 on behalf of APPA's municipally owned utility members.
- 12:00PM - 1:00PM**
- **Power Lunch** - Ballroom
- 1:00PM - 1:45PM**
- **Trends in DER** - Concert Hall  
Paul Grod, President, Rodan Energy  
Susan Mora-Schrader, Director Utility Initiatives, Exelon  
Hari Suthan, Chief Strategic Growth and Policy Officer, Opus One Solutions  
Moderated by Ron Clark, Partner, Aird & Berlis LLP  
Distributed generation has disrupted the traditional utility model of centralized electricity production, but these challenges also offer opportunities and utilities are looking for ways to capture value from this new energy landscape.
- 1:45PM - 2:30PM**
- **New York REV Model (a progress report)** - Concert Hall  
Keith Hayes, Vice President Economic Development, New York Power Authority  
Reforming the Energy Vision (REV) is Governor Andrew M. Cuomo's comprehensive energy strategy for New York. REV helps consumers make informed energy choices, develop new energy products and services, and protect the environment while creating new jobs and economic opportunity throughout New York.
- 2:30PM - 3:15PM**
- **Accelerating Vehicle Electrification** - Concert Hall  
Anurag Gupta, Partner, Sector Head, Power, Infrastructure, KPMG Canada  
Electric companies play an integral role in accelerating transportation electrification in a manner that provides customer value and efficient integration into the energy grid around the globe. Electric vehicle (EV) policies helped the U.S. pass 1 million total sales in 2018 and electrification is on the minds of most forward-looking utilities. Learn what utilities across the U.S. are doing to enhance transportation electrification efforts – noting that California continues its role as the U.S. EV market's primary drivers – as well as the global trends from Australia and the U.K.
- 3:15PM - 3:30PM**
- **Closing Remarks** - Concert Hall  
Ron Clark, Partner, Aird & Berlis LLP

